





**Q2 2023 Investor Presentation** 

## **Disclosures**



The information herein relates to Franklin BSP Lending Corporation's (the "Company" or "FBLC") business and financial information as of June 30, 2023 and does not reflect subsequent developments unless otherwise noted. For more information on certain risks and trends effects or potential effects upon FBLC and our portfolio companies, supply chain disruptions and inflation, please see our most recent annual report filed on Form 10-K and subsequent quarterly reports filed on Form 10-Q.

This presentation was prepared exclusively for the benefit and use of FBLC investors to whom it is directly addressed and delivered and does not carry any right of publication or disclosure, in whole or in part, to any other party. This presentation is for discussion purposes only. Neither this presentation nor any of its contents may be distributed or used for any other purpose without the prior written consent of Franklin BSP Lending Adviser, L.L.C. ("FBLC Adviser") and is incomplete without reference to, and should be viewed in conjunction with, the oral briefing provided by FBLC Adviser is an affiliate of Benefit Street Partners L.L.C. (collectively with FBLC Adviser "Benefit Street" or "BSP")

The sole purpose of this presentation is to provide investors with an update on FBLC. The description of certain aspects of FBLC in this presentation is a condensed summary only. This summary does not purport to be complete, and no obligation to update or otherwise revise such information is being assumed. This summary is not an offer to sell securities and is not soliciting an offer to buy securities in any jurisdiction where the offer or sale is not permitted. This summary is not advice, a recommendation or an offer to enterinto any transaction with FBLC or any of its affiliated funds.

The following slides contain summaries of certain financial information about FBLC. The information contained in this presentation is summary information that is intended to be considered in the context of our SEC filings and other public announcements that we may make, by press release or otherwise, from time to time. We undertake no duty or obligation to publicly update or revise the information contained in this presentation. In addition, information related to past performance, while helpful as an evaluative tool, is not necessarily indicative of future results, the achievement of which cannot be assured. You should not view the past performance of FBLC's future results.

The information contained in this presentation will be superseded by, and is qualified in its entirety by reference to, the FBLC's Annual Report on Form 10-K, which will contain information about FBLC's investment objectives and the terms and conditions of an investment in FBLC, and subsequent quarterly reports filed on Form 10-Q. Investors should consider the investment objectives, risks, and charges and expenses of FBLC carefully before investing. FBLC's Annual Report on Form 10-K contains this and other information about the investment company. You may obtain a copy of the most recent Annual Report by calling 844-785-4393 and/or visiting <a href="https://www.FBLending.com">www.FBLending.com</a>.

There is no guarantee that any of the estimates, targets or projections illustrated in this summary will be achieved. Any references in this presentation to any of FBLC's past or present investments, portfolio characteristics, or performance, have been provided for illustrative purposes only. It should not be assumed that these investments were or will be profitable or that univestments will be profitable or will equal the performance of these investments. There can be no guarantee that the investment objective of FBLC will be achieved. Any investment entails a risk of loss. An investor could lose all or substantially all of his or her investment. Please refer to FBLC's Annual Report on Form 10-K for a more complete list of risk factors. There can be no assumances that future dividends will match or exceed historic ones, or that they will be made at all. It should not be assumed that investments made in the future will be profitable or will equal the performance of investments in this document. Net returns give effect to all fees and expenses. Unless otherwise noted, information included herein is presented as of the date indicated on the cover page and may change at any time without notice. FBLC is subject to certain significant risks relating to its business and investment objective. For more detailed information on risks relating to FBLC, see the latest Form 10-K and subsequent quarterly reports filed on Form 10-Q.

On February 1, 2019, Franklin Templeton completed its acquisition of BSP, including BSP's 100% ownership interest in our Adviser (the "FT Transaction"). All investment professionals managing us and our investments, and all members of the BSP's Investment Committee maintained their respective responsibilities after the closing of the FT Transaction.

AUM refers to the assets under management for funds and separately managed accounts managed by Benefit Street. For private debt funds and other drawdown funds and separately managed accounts, AUM generally represents the sum of the total investments at fair value plus available capital (undrawn commitments plus distributions subject to recall). For hedge funds and non-drawdown funds and separately managed accounts, AUM represents the NAV (net asset value) of each fund or separately managed accounts, For long-only liquid accounts, AUM represents the gross asset value of the investments managed by Benefit Street. For private debt funds and other drawdown funds and separately managed accounts, AUM represents the total amount of the debt transhes and subordinated notes (equity) at closing. For long-only liquid accounts, AUM represents the gross asset value of the investments managed by Benefit Street. For private debt funds and other drawdown funds and separately managed accounts, AUM represents the total amount of the debt transhes and subordinated notes (equity) at closing. For long-only liquid accounts, AUM represents the gross asset value of the investments managed by Benefit Street. For private debt funds and other drawdown funds and separately managed accounts, AUM represents the contract of the contrac

Benefit Street's private debt/opportunistic credit strategy refers to certain accounts that invest in an opportunistic private debt strategy and are managed by Benefit Street. FBLC has different investment restrictions, risk tolerances, tax approaches, leverage limitations, regulatory and fund structures than that of the accounts comprising the private debt strategy and was invested under different market conditions than the private funds and separately managed accounts comprising the private debt strategy, and as such, the performance and portfolio characteristics of the accounts comprising these strategies should not be considered indicative of FBLC's prospects.

Certain information contained in this presentation (including financial information) has been obtained from published and non-published sources. Such information has not been independently verified by FBLC, Benefit Street or their affiliates, and FBLC, Benefit Street and their affiliates make no representations concerning and do not assume responsibility for the accuracy of such information. Except where otherwise indicated in this presentation, the information provided is based on matters as it exists as of the date of preparation and not as of any future date. Such information will not be updated or otherwise revised to reflect information that subsequently becomes available, or circumstances existing or changes occurring after the date of this presentation.

#### PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT.

The information contained herein is not intended to provide, and should not be relied upon for, accounting, legal, ERISA or tax advice or investment recommendations. Investors should also seek advice from their own independent tax, accounting, financial, ERISA, investment and legal advisors to properly assess the merits and risks associated with their investment in light of their own financial condition and other circumstances.

#### Forward Looking Statements and Risk Factors

This presentation contains "forward looking statements" that are subject to risks and uncertainties. Actual outcomes and results could differ materially from those suggested by this presentation due to the impact of many factors beyond the control of FBLC, including those listed in the "Risk Factors" section of our filings with the Securities and Exchange Commission ("SEC"). Any such forward-looking statements are made pursuant to the safe harbor provisions available under applicable securities laws and FBLC assumes no obligation to update or revise any such forward looking statements. FBLC has based these forward-looking statements on its current expectations and projections about future events. FBLC believes that the expectations and assumptions that have been made with respect to these forward-looking statements are reasonable. However, such expectations and assumptions may prove to be incorrect. A number of factors could lead to results that may differ from those expressed or implied by the forward-looking statements. Given this level of uncertainty, investors should not place undue reliance on any forward-looking statements.





**Richard J. Byrne**Chief Executive Officer and President of FBLC

Mr. Byrne is the President of Benefit Street Partners, a wholly owned subsidiary of Franklin Resources, Inc. (NYSE: BEN). He also serves as Chairman and Chief Executive Officer of Franklin BSP Lending Corporation, Franklin BSP Capital Corporation, Franklin BSP Realty Trust, Inc. (NYSE: FBRT), and Benefit Street Partners Multifamily Trust. Prior to joining Benefit Street Partners, Mr. Byrne was Chief Executive Officer of Deutsche Bank Securities, Inc. He was also the Co-Head of Global Capital Markets at Deutsche Bank as well as a member of their Global Banking Executive Committee and Global Markets Executive Committee. Before joining Deutsche Bank, Mr. Byrne was Global Co-Head of the Leveraged Finance Group, and Global Head of Credit Research at Merrill Lynch & Co. He was also a perennially top-ranked credit analyst, principally in the Gaming, Lodging & Leisure sector. Mr. Byrne earned an MBA from the Kellogg School of Management at Northwestern University, and a BA from Binghamton University. Mr. Byrne is a member of the Board of Directors of Wynn Resorts, Limited (NASDAQ: WYNN), and New York Road Runners. He is also the Founder and Chief Executive Officer of KASAI Elite Grappling Championships.



**Nina Baryski**Chief Financial Officer and Treasurer of FBLC

Nina Baryski serves as Chief Financial Officer of Franklin BSP Lending Corporation, Franklin BSP Capital Corporation, and as a Managing Director with Benefit Street Partners. Prior to joining BSP in 2012, Ms. Baryski worked at Audax Group as a finance manager focusing on financial reporting and fund operations. She began her career at PricewaterhouseCoopers in the investment management practice. Ms. Baryski received a Bachelor of Science in Finance and Accounting from the Stern School of Business at New York University and is a Certified Public Accountant.



Section I Executive Summary

Section II Overview of Adviser

Section III Overview of FBLC

## Executive Summary



# Executive Summary: Financial Summary



**New Investments** 

 During Q2, FBLC made approximately \$84 million in new investments vs. \$72 million of sales and repayments.

Net Investment Income

 Net Investment Income is \$42.0 million or \$0.18 per share compared to \$38.3 million or \$0.17 per share during the prior quarter.

NAV

• NAV per share is \$7.26 at 6/30, compared to \$7.28 per share at 3/31.

Leverage

• Gross leverage as of 6/30 is 0.74x, compared to 0.74x at 3/31.

Dividend

- Quarterly dividend of \$0.13/share + a Q2 special dividend of \$0.02/share
- Dividend coverage was 140.1% for the quarter (excluding the special dividend), and 121.4% for the quarter (including the special dividend).

**Portfolio** 

- \$2.9 billion total fair value of investments across 146 portfolio companies.
- Six investments on non-accrual. They represent 1.8% of cost and 0.4% of fair value.

Source: SEC filings as of 08/11/2023.

## Executive Summary: Financial Results



(\$ in millions, where applicable)

	Q2 '23	Q1 '23
Net Asset Value (NAV)	\$1,681.5	\$1,681.4
NAV, per share	\$7.26	\$7.28
Net Investment income (NII)	\$42.0	\$38.3
NII, per share	\$0.18	\$0.17
Regular Dividend (\$)	\$30.1	\$29.9
Regular Dividend, per share (\$)	\$0.13	\$0.13
Special Dividend, per share (\$)	\$0.02	\$0.02
Dividend Coverage (\$) <sup>1</sup>	\$11.9	\$8.4
Dividend Coverage (%) <sup>1</sup>	140.1%	128.2%
Total Debt	\$1,246.3	\$1,236.8
Total Debt/Equity Ratio <sup>2</sup>	0.74x	0.74x
Fair Value of Investments	\$2,905.7	\$2,900.6
Number of Portfolio Companies	146	148

Source: SEC filings as of 08/11/2023.

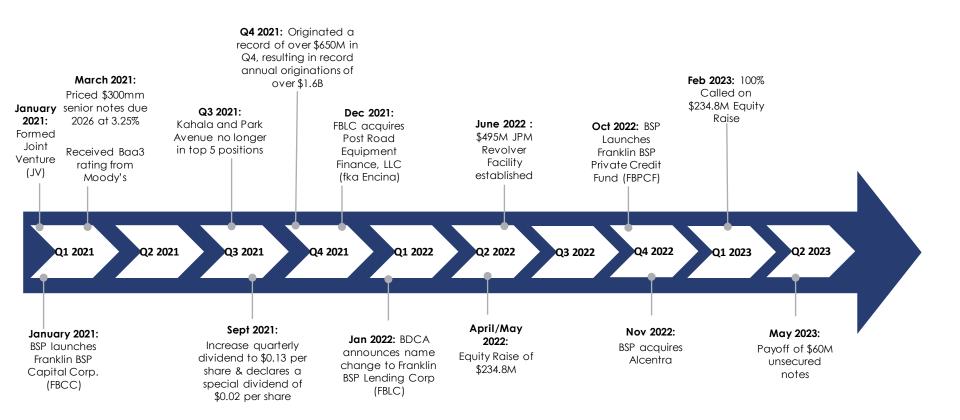
Notes: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT.

Dividend Coverage calculations exclude the special dividend.

Debt/Equity Ratio is calculated as total debt over Net Asset Value at the end of the period.

# Executive Summary: FBLC in Review





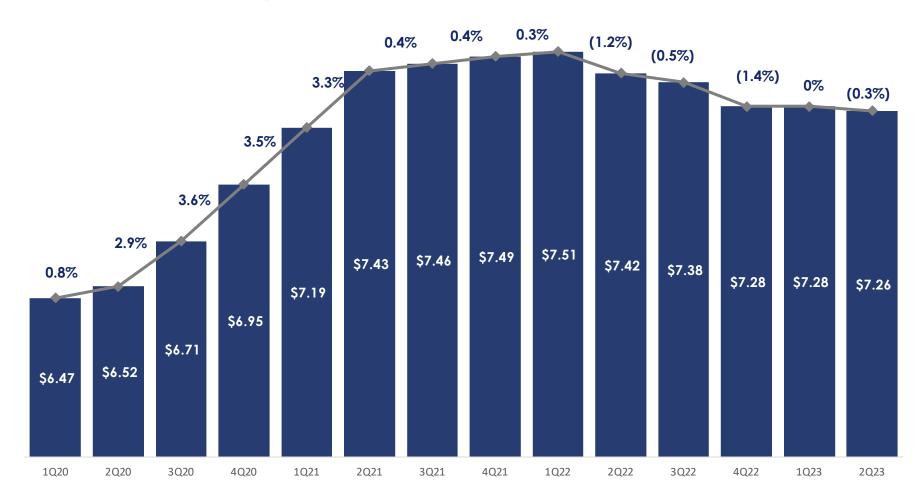
Source: SEC filings as of 08/11/2023.

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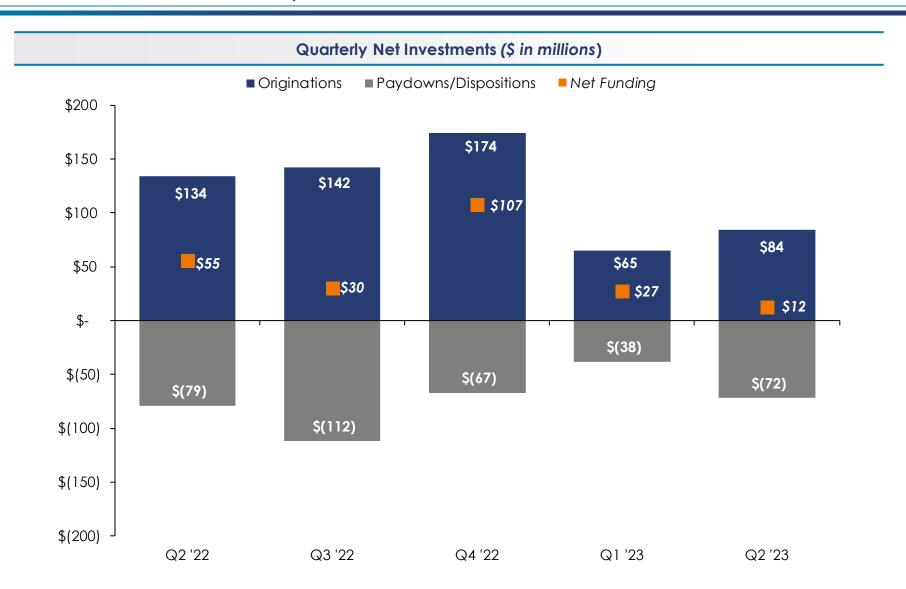
#### **Net Asset Value Per Share**

## FBLC's NAV per share has increased 12.2% since Q1 2020

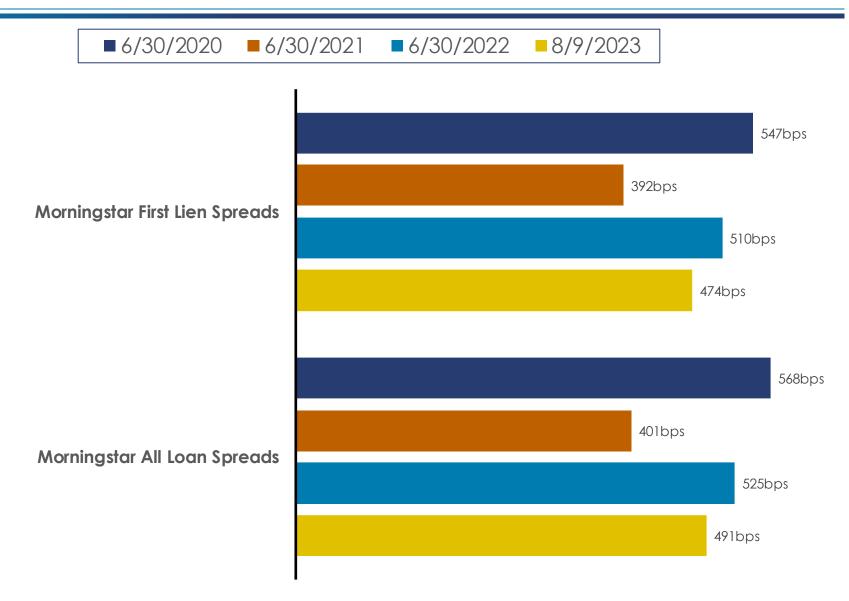


Source: SEC filings as of 08/11/2023.



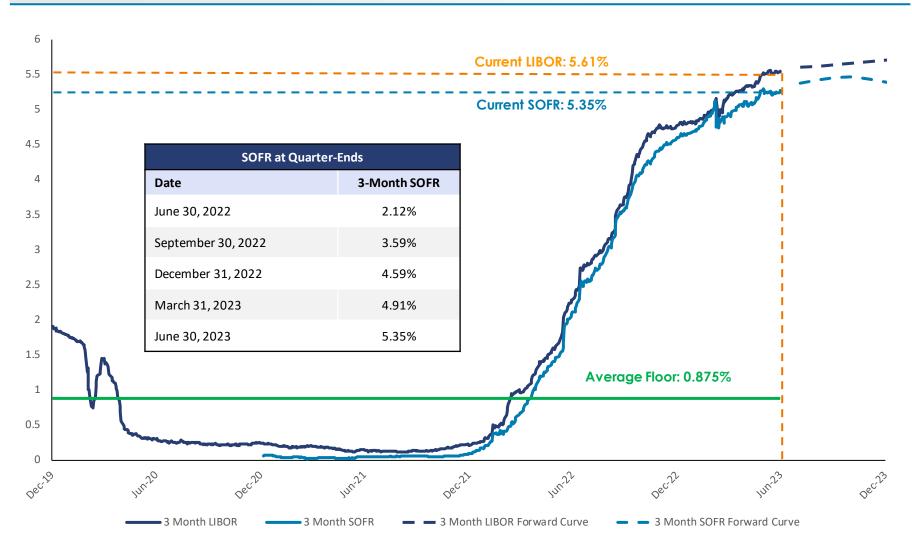








### LIBOR / SOFR Reach 5%



Source: Bloomberg. Data as of July 24, 2023.

## Overview of Adviser

## Overview of Adviser: BSP Platform Overview



(\$ in billions, where applicable)

Benefit Street Partners ("BSP") is a leading global alternative investment manager with a credit focus.

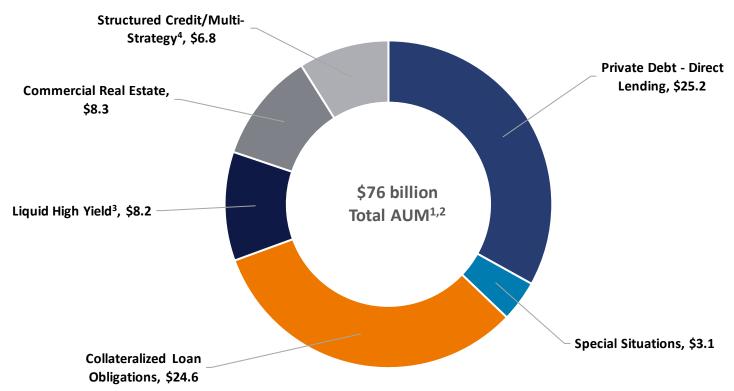
\$76bn
ASSETS UNDER
MANAGEMENT<sup>1</sup>

413 EMPLOYEES<sup>2</sup>

**7**OFFICES<sup>2</sup>

173
INVESTMENT
PROFESSIONALS<sup>2</sup>

15
YEARS OF CREDIT INVESTING



## PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT. Note: Please see disclaimer at the end of the presentation for additional information.

1 AUM refers to the assets under management for all credit funds and separately managed accounts managed and administered by BSP. AUM amounts are approximations as of June 30, 2023 and are unaudited. Certain amounts are preliminary and remain subject to change.

2 As of June 30, 2023. Includes Franklin Templeton team members who dedicate substantially all their time to BSP / Alcentra products

3 Includes High Yield, Loans, and Multi Credit strategies

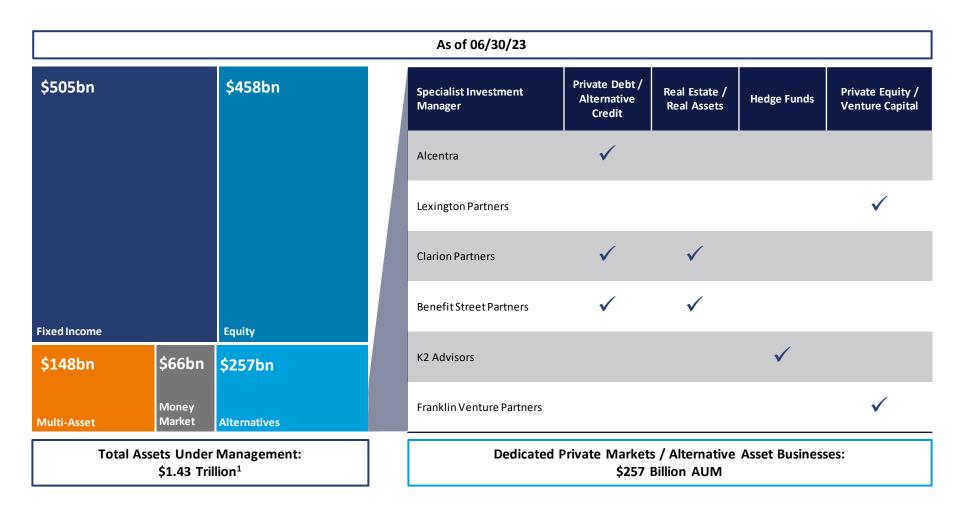
4 Excludes assets within multi-credit mandates that the Structured Credit team manages. Approximately \$100m of third-party US CLO assets managed as a part of a broader diversified portfolio excluded from Structured Credit assets.

Benefit Street

## Overview of Adviser: Franklin Templeton's Global Platform



• Franklin Templeton offers strong investment capabilities and brand recognition in a wide range of key alternative asset categories

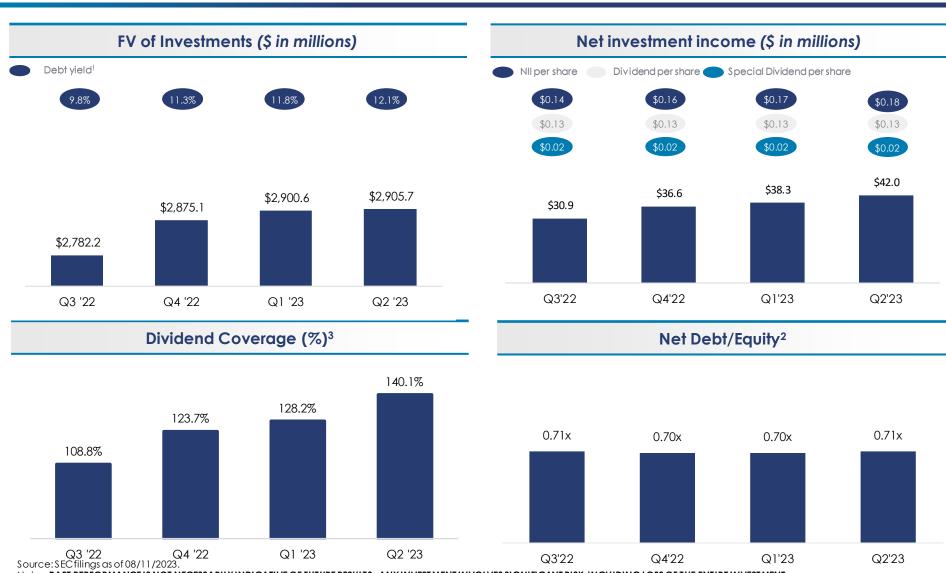


## Overview of FBLC



## Overview of FBLC: Trailing 4 Quarters Financial Summary





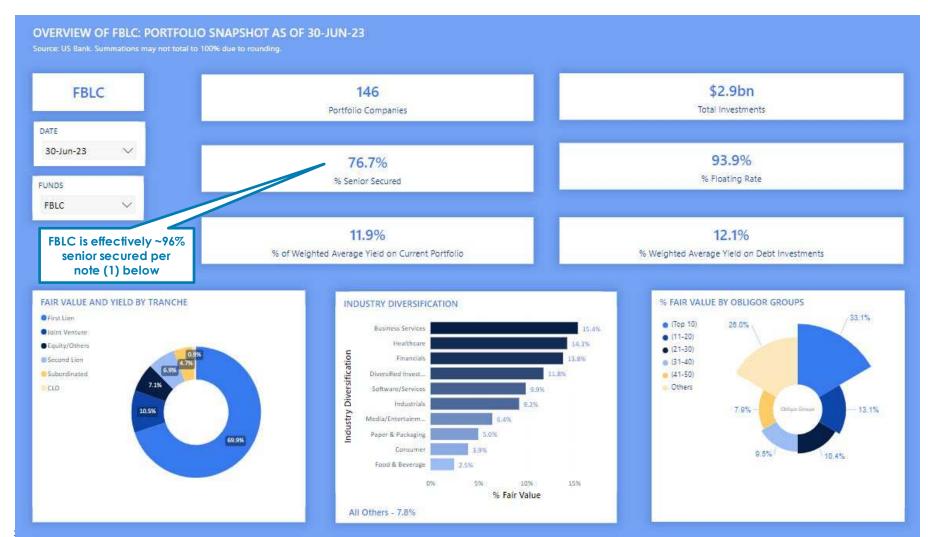
Notes: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT.

<sup>1.</sup> Based on fair value and includes annual contractual interest rate of our portfolio investments and the requisite amortization of discounts and fees. Yields presented are debt-only yields and exclude Equity/Other, Collateralized Securities and FBLC Senior Loan Fund.

<sup>2.</sup> Net Debt/Equity Ratio is calculated as total debt less cash over Net Asset Value at the end of the period.

<sup>3.</sup> Dividend coverage excludes special dividend.

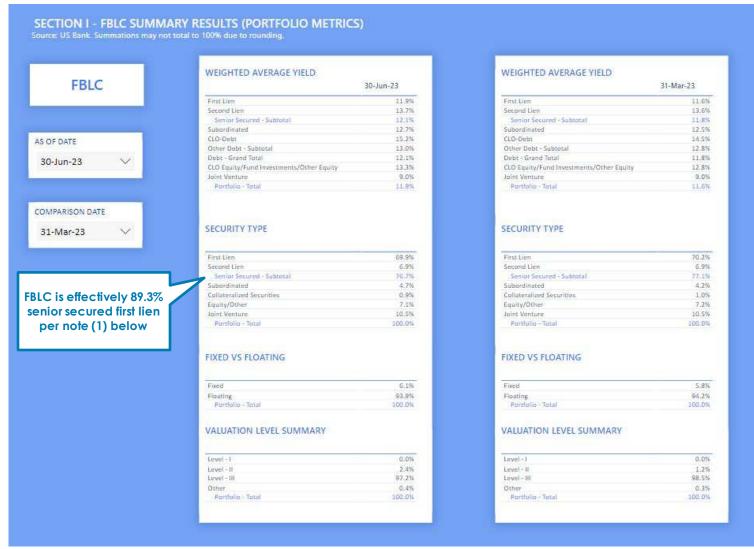




PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT.

Note: Weighted average yield is based on fair value and includes annual contractual interest rate and amortization of discounts and fees.
(1) As of June 30, 2023, if the underlying investments of FBLCS enior Loan Fund were held by us and we were to treat the investments in Siena and Post Road as senior secured first lien investments, given the underlying businesses of those portfolio companies, then our portfolio composition as of June 30, 2023 would be approximately 96% senior secured.





Source: SEC filings as of 08/11/2023.

PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT.

Note: Weighted average yield is based on fair value and includes annual contractual interest rate and amortization of discounts and fees.
(1) As of June 30, 2023, if the underlying investments of FBLCS enior Loan Fund were held by us and we were to treat the investments in Siena and Post Road as senior secured first lien investments, given the underlying businesses of those portfolio companies, then our portfolio composition as of June 30, 2023 would be 89.3% senior secured first lien.



### **FBLC Top 10 Positions**



## Overview of FBLC: Summary of Non-Accruals



(\$ in millions, where applicable)

Q2 '22

Q3 '22

• Six investments remain on non-accrual. They represent 0.4% of fair value and 1.8% of cost.

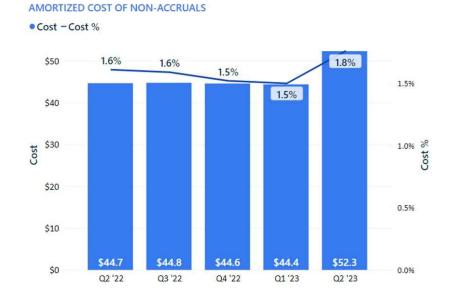
#### Fair Market Value of Non-Accruals FAIR MARKET VALUE OF NON-ACCRUALS • FMV - FMV % \$50 1.5% \$40 \$30 1.0% FMV \$20 0.4% 0.5% 0.4% 0.3% \$10 0.4% 0.3% \$10.0 \$10.2 \$8.2 \$8.4 \$12.0 0.0%

Q4 '22

Q1 '23

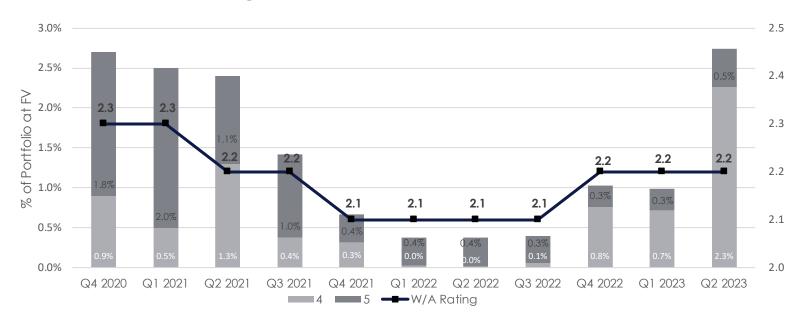
Q2 '23

#### **Amortized Cost of Non-Accruals**





## Consistent internal risk rating profile with steady improvement since COVID-19



Internal Risk Rating Definition		
Rating	Definition	
1	Debt investment exceeding fundamental performance expectations and/or capital gain expected. Trends and risk factors since the time of investment are favorable.	
2	Performing consistent with expectations and a full return of principal and interest expected. Trends and risk factors are neutral to favorable. All investments are initially rated a "2".	
3	Performing debt investment requiring closer monitoring. Trends and risk factors show some deterioration.	
4	Underperforming debt investment. Some loss of interest or dividend expected, but still expecting a positive return on investment. Trends and risk factors are negative.	
5	Underperforming debt investment with expected loss of interest and some principal.	

# Overview of FBLC: Financing Sources



Paid off on 5/30

Corporate Revolver

**Bank Facilities** 

**Unsecured Bonds** 

Unsecured Bonds

JPM Corporate Revolver

> \$495mm Capacity

\$323.2mm Outstanding

S + 1.85% to 1.975%

4 Year Reinvestment Period

> June 2027 Maturity

**Wells Fargo** 

\$300mm Capacity

\$225.0mm Outstanding

S + 2.10% to 2.60%

August 2023 Reinvestment Period

August 2025 Maturity **JPM** 

\$400mm Capacity

\$308.5mm Outstanding

S + 3.00%

August 2024 Reinvestment Period

August 2024 Maturity 2024 Unsecured Bonds

\$100mm Notes

\$100.0mm Outstanding

4.85% Fixed

December 15, 2024 Maturity

BBB+ (<u>Egan Jo</u>nes)

> BBB-(Kroll)

2026 Unsecured Bonds

\$300mm Notes

\$300.0mm Outstanding

3.25% Fixed

March 2026 Maturity

Baa3 (Moody's)

2023 Unsecured Bonds

\$60mm Notes

\$60.0mm Outstanding

5.375% Fixed

1ay 30, 2023 Maturity

BBB+
Egan Jones)

BBB-Kroll)





Represents Independent Director

#### **FBLC Board of Directors**

**Richard J. Byrne**Chairman

**Lee S. Hillman**Independent Director

Ronald J. Kramer
Independent Director

**Leslie D. Michelson** *Independent Director* 

**Edward G. Rendell**Independent Director

**Dennis M. Schaney**Independent Director

#### **FBLC Officers**

**Richard J. Byrne**Chief Executive Officer
and President

**Nina Baryski**Chief Financial Officer and
Treasurer

**Michael Frick** Corporate Secretary Colleen Corwell
Chief Compliance Officer

#### **Investment Committee**

Tom Gahan

Chief Executive Officer, Benefit Street Partners Michael Paasche

Senior Managing Director, Benefit Street Partners **Blair Faulstich** 

Managing Director, Senior PM for Private Debt

Saahil Mahajan

Managing Director, Senior PM for Private Debt



### **FBLC Differentiators**



## **Risk Factors**



### The following is a summary of risk factors for Franklin BSP Lending Corporation and investing in its common stock.

- There are significant potential conflicts of interest that could impact our investment returns. The time and resources that individuals and the executive officers of our Adviser devote to us may be diverted, and we may face additional competition due to the fact that neither our Adviser, nor its affiliates, is prohibited from raising money for or managing another entity that makes the same types of investments that we target.
- Our shares will not be listed on an exchange or quoted through a quotation system for the foreseeable future, if ever. Therefore, you will have limited liquidity and may not receive a full return of your invested capital if you sell your shares.
- Because we borrow money, the potential for gain or loss on amounts invested in us will be magnified and may increase the risk of investing in
  us.
- As a result of certain limitations in our share repurchase program, you will have limited opportunities to sell your shares and, to the extent you are able to sell your shares under the program, you may not be able to recover the amount of your investment in our shares.
- The amount of any distributions we pay is uncertain. Our distributions to our stockholders may exceed our earnings. Therefore, portions of the distributions that we pay may represent a return of capital to you which will lower your tax basis in your shares and reduce the amount of funds we have for investment in targeted assets. We may not be able to pay you distributions, and our distributions may not grow over time. We may have difficulty paying our required distributions if we recognize income before or without receiving cash representing such income.
- For more detailed information on risks relating to FBLC and investing in its common stock, see its most recent annual report filed on Form 10-K.



- For account information, including balances and the status of submitted paperwork, please call Investor Relations at (844) 785-4393
- Financial Advisors may view client accounts, statements and tax forms at www.dstvision.com
- Shareholders may access their accounts at www.FBLendingCorp.com



www.FBLendingCorp.com