

Q1 2023 Investor Presentation

## Disclosures

# The information herein relates to Franklin BSP Lending Corporation's (the "Company" or "FBLC") business and financial information as of March 31, 2023 and does not reflect subsequent developments unless otherwise noted. For more information on certain risks and trends effects or potential effects upon FBLC and our portfolio companies, supply chain disruptions and inflation, please see our most recent annual report filed on Form 10-K and subsequent quarterly reports filed on Form 10-Q. 

 presentation is for
 "BSP").

 summary is not advice, a recommendation or an offer to enter into any transaction with FBLC or any of its affiliated funds.


 market, as indicative of FBLC's future results.








 subsequent quarterly reports filed on Form 10-Q.
 the BSP's Investment Committee maintained their respective responsibilities after the closing of the FT Transaction.


 liquid accounts, AUM represents the gross asset value of the investments managed by BSP. AUM amounts are unaudited. Certain amounts are preliminary and remain subject to change.

 accounts comprising the private debt strategy, and as such, the performance and portfolio characteristics of the accounts comprising these strategies should not be considered indicative of fBLC's prospects.


 circumstances existing or changes occurring after the date of this presentation.
PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT.
 tax, accounting, financial, ERISA, investment and legal advisors to properly assess the merits and risks associated with their investment in light of their own financial condition and other circumstances.

## Forward Looking Statements and Risk Factors





 statements.


## Richard J. Byrne

## Chief Executive Officer and President of FBLC

Mr. Byrne is the President of Benefit Street Partners, a wholly owned subsidiary of Franklin Resources, Inc. (NYSE: BEN). He also serves as Chairman and Chief Executive Officer of Franklin BSP Lending Corporation, Franklin BSP Capital Corporation, Franklin BSP Realty Trust, Inc. (NYSE: FBRT), and Benefit Street Partners Multifamily Trust. Prior to joining Benefit Street Partners, Mr. Byrne was Chief Executive Officer of Deutsche Bank Securities, Inc. He was also the Co-Head of Global Capital Markets at Deutsche Bank as well as a member of their Global Banking Executive Committee and Global Markets Executive Committee. Before joining Deutsche Bank, Mr. Byrne was Global Co-Head of the Leveraged Finance Group, and Global Head of Credit Research at Merrill Lynch \& Co. He was also a perennially top-ranked credit analyst, principally in the Gaming, Lodging \& Leisure sector. Mr. Byrne earned an MBA from the Kellogg School of Management at Northwestern University, and a BA from Binghamton University. Mr. Byrne is a member of the Board of Directors of Wynn Resorts, Limited (NASDAQ: WYNN), and New York Road Runners. He is also the Founder and Chief Executive Officer of KASAI Elite Grappling Championships.

## Nina Baryski

Chief Financial Officer and Treasurer of FBLC

Nina Baryski serves as Chief Financial Officer of Franklin BSP Lending Corporation, Franklin BSP Capital Corporation, and as a Managing Director with Benefit Street Partners. Prior to joining BSP in 2012, Ms. Baryski worked at Audax Group as a finance manager focusing on financial reporting and fund operations. She began her career at PricewaterhouseCoopers in the investment management practice. Ms. Baryski received a Bachelor of Science in Finance and Accounting from the Stern School of Business at New York University and is a Certified Public Accountant.

Section I
Executive Summary

Overview of Adviser

Section III
Overview of FBLC

## Executive Summary



- During Q1, FBLC made approximately $\$ 65$ million in new investments vs. $\$ 38$ million of sales and repayments.


## Net Investment

 Income- Net Investment Income is $\$ 38.3$ million or $\$ 0.17$ per share compared to $\$ 36.6$ million or $\$ 0.16$ per share during the prior quarter.

- Quarterly dividend of $\$ 0.13 /$ share + a Q1 special dividend of $\$ 0.02 /$ share
- Gross leverage as of $3 / 31$ is $0.74 x$, compared to $0.74 x$ at $12 / 31$.
- Dividend coverage was $128.2 \%$ for the quarter (excluding the special dividend), and $111.1 \%$ for the quarter (including the special dividend).


## Porffolio

- $\$ 2.9$ billion total fair value of investments across 148 portfolio companies.
- Five investments remain on non-accrual. They represent $1.5 \%$ of cost and $0.3 \%$ of fair value.


## Executive Summary:

Financial Results

| Net Asset V alue (NAV) | \$1,681.4 | \$1,665.5 |
| :---: | :---: | :---: |
| NAV, per share | \$7.28 | \$7.28 |
| Net Investment income (NII) | \$38.3 | \$36.6 |
| NII, per share | \$0.17 | \$0.16 |
| Regular Dividend (\$) | \$29.9 | \$29.6 |
| Regular Dividend, per share (\$) | \$0.13 | \$0.13 |
| Special Dividend, per share (\$) | \$0.02 | \$0.02 |
| Dividend Coverage (\$) ${ }^{1}$ | \$8.4 | \$7.0 |
| Dividend Coverage (\%) ${ }^{1}$ | 128.2\% | 123.7\% |
| Total Debt | \$1,236.8 | \$1,224.2 |
| Total Debt/Equity Ratio ${ }^{2}$ | 0.74x | 0.74x |
| Fair V alue of Investments | \$2,900.6 | \$2,875.1 |
| Number of Portfolio Companies | 148 | 150 |



[^0]
## Net Asset Value Per Share

FBLC's NAV per share has increased 12.5\% since Q1 2020



| -3/31/2020 | -6/30/2020 | -12/31/2020 | -6/30/2021 | -12/31/2021 | 15/18/2023 |
| :---: | :---: | :---: | :---: | :---: | :---: |




Overview of Adviser

## Benefit Street Partners ("BSP") is a leading global alternative investment <br> \$77bn <br> ASSETS UNDER MANAGEMENT ${ }^{1}$ <br> EMPLOYEES ${ }^{2}$ OFFICES ${ }^{2}$ <br>  <br> 173 <br> INVESTMENT <br> PROFESSIONALS ${ }^{2}$



PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISKS, INCLUDING LOSS OF THE ENTIRE INVESTMENT.
Note: Please see disclaimer at the end of the presentation for additional information.
1 AUM refers to the assets under management for all credit funds and separately managed accounts managed and administered by BSP. AUM amounts are approximations as of March 31, 2023 and are unaudited. Certain amounts are preliminary and remain subject to change.
2 As of March 31, 2023

## Overview of Adviser:

 Franklin Templeton's Global Platform- Franklin Templeton offers strong investment capabilities and brand recognition in a wide range of key alternative asset categories


Overview of FBLC

Overview of FBLC:
Trailing 4 Quarters Financial Summary


## Overview of FBLC: <br> Portfolio Snapshot

## OVERVIEW OF FBLC: PORTFOLIO SNAPSHOT AS OF 31-MAR-23

Source: US Bank. Summations may not total to $100 \%$ due to rounding.


## Source: SEC filings as of 05/12/2023.

PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT.
Note: Weighted average yield is based on fair value and includes annual contractual interest rate and amortization of discounts and fees.
(1) As of March 31, 2023, if the underlying investments of FBLC Senior Loan Fund were held by us and we were to treat the investments in Siena and Post Road as senior secured first lien investments, given the underlying businesses of those portfolio companies, then our portfolio composition as of March 31, 2023 would be approximately $96 \%$ senior secured.

## SECTION I - FBLC SUMMARY RESULTS (PORTFOLIO METRICS) <br> Source: US Bank. Summations may not total to $100 \%$ due to rounding.



| WEIGHTED AVERAGE YIELD |  |
| :---: | :---: |
|  | 31-Dec-22 |
| First Lien | 11.0\% |
| Second Lien | 12.9\% |
| Senior Secured - Subtotal | 11.2\% |
| Subordinated | 12.9\% |
| clo-Debt | 14.3\% |
| Other Debt - Subtotal | 13.1\% |
| Debt - Grand Total | 11.3\% |
| CLO Equity/Fund Investments/Other Equity | 18.3\% |
| Joint venture | 9.0\% |
| Portfolio-Total | 11.6\% |
| SECURITY TYPE |  |
| First Lien | 69.4\% |
| Second Lien | 7.1\% |
| Senior Secured - Subtotal | 76.5\% |
| Subordinated | 4.7\% |
| collateralized Securities | 1.1\% |
| Equity/Other | 7.2\% |
| Joint Venture | 10.6\% |
| Portfolio - Total | 100.0\% |
| FIXED VS FLOATING |  |
| Fixed | 6.5\% |
| Floating | 93.5\% |
| Portfolio - Total | 100.0\% |
| VALUATION LEVEL SUMMARY |  |
| Level - I | 0.0\% |
| Level - II | 1.7\% |
| Level - III | 98.0\% |
| Other | 0.4\% |
| Portfolio - Total | 100.0\% |

Source: SEC filings as of 05/12/2023.
PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT.
Note: Weighted average yield is based on fair value and includes annual contractual interest rate and amortization of discounts and fees.
(1) As of March 31, 2023, if the underlying investments of FBLC Senior Loan Fund were held by us and we were to treat the investments in Siena and Post Road as senior secured first lien investments, given the underlying businesses of those portfolio companies, then our portfolio composition as of March 31,2023 would be $89.1 \%$ senior secured first lien.

LENDING:CORP

## FBLC Top 10 Positions

| SECTION III - PORTFOLIO UPDATE (TOP 10 POSITIONS) <br> Source: US Bank |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| FUNDS | AS OF DATE |  | COMPARISON DATE |  |  |
| FBLC V | 31-Mar-23 | $\checkmark$ | 31-Dec-22 |  | $\checkmark$ |
| 31-Mar-23 |  |  |  |  |  |
| IssuerGroup |  | - | Fair Value | \% of Total |  |
| FBLC JV |  |  | \$304.9M | 10.5\% |  |
| Siena Capital Finance |  |  | \$144.3M | 5.0\% |  |
| Post Road Equipment Finance, LLC |  |  | \$136.2M | 4.7\% |  |
| Novvia Group |  |  | \$60.5M | 2.1\% |  |
| Media NewCo |  |  | \$60.0M | 2.1\% |  |
| Access Healthcare |  |  | \$51.6M | 1.8\% |  |
| Care Hospice |  |  | \$51.0M | 1.8\% |  |
| MobilityWorks |  |  | \$46.2M | 1.6\% |  |
| IMIA |  |  | \$46.1M | 1.6\% |  |
| Absolute Software Corp |  |  | \$44.3M | 1.5\% |  |
| Top 10 Largest Issuers |  |  | \$945.2M | 32.6\% |  |
| Others |  |  | \$1,955.3M | 67.4\% |  |
| Total |  |  | \$2,900.6M | 100.0\% |  |

Effective March 13, 2023, Encina Equipment Finance changed its name to Post Road Equipment Finance

Note: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT.
(\$ in millions, where applicable)

- Five investments remain on non-accrual. They represent $0.3 \%$ of fair value and $1.5 \%$ of cost.

Fair Market Value of Non-Accruals

FAIR MARKET VALUE OF NON-ACCRUALS


Amortized Cost of Non-Accruals

AMORTIZED COST OF NON-ACCRUALS

- Cost -Cost \%



## Overview of FBLC:

Risk Ratings Overview

Consistent risk rating profile with steady improvement since COVID-19


| Internal Risk Rating Definition |  |  |
| :---: | :---: | :---: |
| Rating | Definition |  |
| 1 | Debt investment exceeding fundamental performance expectations and/or capital gain expected. Trends and risk factors since the time of investment are favorable. |  |
| 2 | Performing consistent with expectations and a full return of principal and interest expected. Trends and risk factors are neutral to favorable. All investments are initially rated a " 2 ". |  |
| 3 | Performing debt investment requiring closer monitoring. Trends and risk factors show some deterioration. |  |
| 4 | Underperforming debt investment. Some loss of interest or dividend expected, but still expecting a positive return on investment. Trends and risk factors are negative. |  |
| 5 | Underperforming debt investment with expected loss of interest and some principal. |  |
| Source: SEC filings as of 05/12/2023 <br> Notes: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFICANT RISK, INCLUDING LOSS OF THE ENTIRE INVESTMENT. |  | Benefit Street |


| Corporate |
| :---: |
| Revolver |

JPM Corporate
Revolver
\$495mm
Capacity
\$243.4mm
Outstanding
S + $1.85 \%$ to
$1.975 \%$
4 Year
Reinvestment
Period
June 2027
Maturity

Bank Facilities (non-recourse)


Unsecured Bonds


## Joint Venture Financing Sources:

| Facility | Total Committed Amount | Principal Amount Oustanding | Interest Rate | Maturity Date |
| :--- | :---: | :---: | :---: | :---: |
| Citibank Facility | $\$ 400 \mathrm{~mm}$ | $\$ 301.1 \mathrm{~mm}$ | $\mathrm{~L}+1.60 \%$ | May 2024 |
| CIBC Facility | $\$ 300 \mathrm{~mm}$ | $\$ 238.0 \mathrm{~mm}$ | $\mathrm{~L}+1.25 \%$ | July 2024 |

[^1]
## Overview of FBLC: Board and Management Team

| Richard J. Byrne Chairman | Lee S. Hillman Independent Director | Ronald J. Kramer Independent Director | Leslie D. Michelson Independent Director |
| :---: | :---: | :---: | :---: |
| Edward G. Rendell Independent Director | Dennis M. Schaney Independent Director |  |  |

## FBLC Officers

Richard J. Byrne
Chief Executive Officer
and President

## Nina Baryski

Chief Financial Officer and
Treasurer

Michael Frick
Corporate Secretary

## Colleen Corwell

Chief Compliance Officer (effective 5/10/23)

## Investment Committee

## Tom Gahan

Chief Executive Officer,
Benefit Street Partners

## Michael Paasche

 Senior Managing Director, Benefit Street Partners
## Blair Faulstich

Managing Director, Senior PM for Private Debt

## Saahil Mahajan

 Managing Director, Senior PM for Private DebtFBLC Differentiators

| Fully Integrated |
| :---: | :---: | :---: |
| Platform |$\quad$ Lender of Scale | Evaluate Both |
| :---: |
| Sponsor \& Non- |
| Sponsor |
| Opportunities |

## The following is a summary of risk factors for Franklin BSP Lending Corporation and investing in its common stock.

- There are significant potential conflicts of interest that could impact our investment returns. The time and resources that individuals and the executive officers of our Adviser devote to us may be diverted, and we may face additional competition due to the fact that neither our Adviser, nor its affiliates, is prohibited from raising money for or managing another entity that makes the same types of investments that we target.
- Our shares will not be listed on an exchange or quoted through a quotation system for the foreseeable future, if ever. Therefore, you will have limited liquidity and may not receive a full return of your invested capital if you sell your shares.
- Because we borrow money, the potential for gain or loss on amounts invested in us will be magnified and may increase the risk of investing in us.
- As a result of certain limitations in our share repurchase program, you will have limited opportunities to sell your shares and, to the extent you are able to sell your shares under the program, you may not be able to recover the amount of your investment in our shares.
- The amount of any distributions we pay is uncertain. Our distributions to our stockholders may exceed our earnings. Therefore, portions of the distributions that we pay may represent a return of capital to you which will lower your tax basis in your shares and reduce the amount of funds we have for investment in targeted assets. We may not be able to pay you distributions, and our distributions may not grow over time. We may have difficulty paying our required distributions if we recognize income before or without receiving cash representing such income.
- For more detailed information on risks relating to FBLC and investing in its common stock, see its most recent annual report filed on Form 10-K.

- For account information, including balances and the status of submitted paperwork, please call Investor Relations at (844) 785-4393
- Financial Advisors may view client accounts, statements and tax forms at www.dstvision.com


## FRANKLIN $\underset{\text { LENDING }}{\underset{\text { CORP }}{\text { BS }}}$

www.FBLendingCorp.com

- Shareholders may access their accounts at www.FBLendingCorp.com


[^0]:    Source: SEC filings as of 05/12/2023.
    Note: PAST PERFORMANCE is NOT NECESSARILY indicative of future results. ANY investment involves significant risk, including loss of the entire investment.

[^1]:    Source: SEC filings as of $05 / 12 / 23$, Bloomberg
    Note: Amounts outstanding are gross of deferred financing costs.

