







# Fourth Quarter 2017 Investor Presentation

# IMPORTANT INFORMATION



#### Risk Factors

Investing in and owning our common stock involves a high degree of risk. See the section entitled "Risk Factors" in our Form 10-K filed March 16, 2018 for a discussion of the se risks.

#### Forward-Looking Statements

Certain statements included in this presentation are forward-looking statements. Those statements include statements regarding the intent, belief or current expectations of Benefit Street Partners Realty Tlust, Inc. ("BSP Realty Tlust", "we", "our" or the "Company") and members of our management team, as well as the assumptions on which such statements are based, and generally are identified by the use of words such as "may," "will," "see ks," "anticipates," "believes," "expects," "plans," "intends," "should" or similar expressions. Actual results may differ materially from those contemplated by such forward-looking statements. Further, forward-looking statements speak only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, unless required by law.

#### Additional Important Information

The summary information provided in this presentation does not purport to be complete and no obligation to update or otherwise revise such information is being assumed. Nothing shall be relied upon as a promise or representation as to the future performance of BSP Realty Trust. This summary is not an offer to sell securities and is not soliciting an offer to buy securities in any jurisdiction where the offer or sale is not permitted. This summary is not advice, a recommendation or an offer to enter into any transaction with BSP Realty Trust or any of their affiliated funds. There is no guarantee that any of the goals, targets or objectives described in this summary will be achieved.

The information contained here in is not intended to provide, and should not be relied upon for, accounting, legal, ERISA or tax advice or investment recommendations. Investors should also seek advice from their own independent tax, accounting, financial, ERISA, investment and legal advisors to properly assess the merits and risks associated with their investment in light of their own financial condition and other circumstances. The information contained here in will be superseded by, and is qualified in its entirety by reference to, BSP Realty Trust's Annual Report and Form 10-K, which will contain information about the investment objective, terms and conditions of an investment in BSP Realty Trust. Investors should consider the investment objectives, risks, and charges and expenses of BSP Realty Trust carefully before investing. BSP Realty Trust's Annual Report and Form 10-K contain this and other information about the company. You may obtain a copy of the most recent Annual or Semi-Annual Report by calling (844) 785-4393 and/or visiting www.bsprealtytrust.com.

PAST PERFORMANCE IS NOT INDICATIVE OF FUTURE RESULTS. There is no guarantee that any of the estimates, targets or projections illustrated in this summary will be achieved. Any references herein to any of BSP Realty Trust's past or present investments, portfolio characteristics, or performance, have been provided for illustrative purposes only. It should not be assumed that these investments were or will be profitable or that any future investments will be profitable or will equal the performance of these investments. There can be no guarantee that the investment objective of BSP Realty Trust will be achieved. Any investment entails a risk of loss. An investor could lose all or substantially all of his or her investment. Please refer to BSP Realty Trust's Annual Report on Form 10-K for a more complete list of risk factors.

AUM refers to the assets under management for funds and separately managed accounts managed by Providence Equity Partners LLC., Providence Equity Capital Markets LLC. ("PECM"), Benefit Street Partners LLC. ("Benefit Street"), BDCA Adviser, LLC and Merganser Capital Management, LLC (collectively, "Providence". For private debt funds and other drawdown funds and separately managed accounts, AUM generally represents the sum of the total investments at fair value plus available capital (undrawn commitments plus distributions subject to recall). For hedge funds, non-drawdown funds and separately managed accounts, AUM represents the NAV (net asset value) of each fund or separately managed account. For CLOs, AUM represents the total amount of the debt tranches and subordinated notes (equity) at closing. For long-only liquid accounts, AUM represents the gross asset value of the investments managed by Providence. AUM amounts are as of 9/30/2017. Certain amounts are preliminary and remain subject to change.

# TO DAY'S SPEAKERS





Ric hard J. Byrne

Chairman and Chief Executive Officer of BSP Realty Trust

Richard Byme is president of Benefit Street Partners and is based in BSP's New York office. Mr. Byme is also Chairman and Chief Executive Officer of Business Development Corporation of America. Prior to joining BSP in 2013, Mr. Byme was Chief Executive Officer of Deutsche Bank Securities Inc. He was also the Global Head of Capital Markets at Deutsche Bank as well as a member of the Global Banking Executive Committee and the Global Markets Executive Committee. Before joining Deutsche Bank, Mr. Byme was Global Co-head of the leveraged finance group and Global Head of credit research at Memil Lynch. He was also a perennially top-ranked credit analyst. Mr. Byme eamed a Masters of Business Administration from the Kellogg School of Management at Northwestern University and a Bachelor of Arts from Binghamton University.



Jerome S. Baglien Chief Financial Officer of BSP Realty Trust

Je my Baglien is Chief Financial Officer of Commercial Real Estate with Benefit Street Partners in BSP's New York office. Prior to joining BSP in 2016, Mr. Baglien was Director of Fund Finance for GTIS Partners IP, where he oversaw all finance and operations for GTIS funds. Previously, he was an accounting manager at iStar Inc. with oversight of loans and special investments. Mr. Baglien received a Master of Business Administration from Kellstadt Graduate School of Business at De Paul University and a Bachelor of Science in Accounting from the University of Oregon.

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# EXEC UTIVE SUMMARY



- BSPRTmade \$271 million of new investments in floating rate loans and \$95 million in conduit loans in Q4 2017.
- Net Income was \$0.46 pershare or \$14.47 million in Q4 2017 vs. \$0.22 pershare or \$6.97 million in Q3 2017.
- Book Value was \$19.17 pershare at 12/31/2017 vs. \$19.07 pershare at 9/30/2017.
- NAV was \$19.02 pershare at 9/30/2017 vs. \$20.05 pershare at 9/30/2016.
- Dividend Coverage was 127.2% (\$3.1 million over distribution) for Q4 2017 vs. 46.9% (\$7.9 million below distribution) for Q3 2017.
- Sold \$127 million of conduit loans for gross profit of \$4.5 million
- Our portfolio consiste dof 69 floating rate loans and 3 conduit loans as of 12/31/2017 vs. 69 floating rate loans and 4 conduit loans as of 9/30/2017.
- The re we re no investments on non-accrual as of 12/31/2017 and as of 9/30/2017.

### Executive Summary:

# Financial performance



(\$'s in thousands, except share and pershare amounts)

NAV has been estimated at \$19.02 at 9/30/2017, compared to \$20.05 at 9/30/2016

	Q ua rte r	Q ua rte r	
	12/31/17	9/30/17	
Bo o k V a lue	\$ 610,339	\$ 603,462	
Book Value, pershare	\$ 19.17	\$ 19.07	
Net Income	\$ 14,474	\$ 6,975	
Net Income, pershare	\$ 0.46	\$ 0.22	
Distrib utio ns Pa id	\$ 11,378	\$ 14,886	
Distributions, pershare	\$ 0.36	\$ 0.47	
Dividend Coverage - Surplus/ (Deficit) - \$'s	\$ 3,096	\$ (7,911)	
Dividend Coverage - %	127.2%	46.9%	
To tal Asse ts	\$ 1,583,661	\$ 1,521,102	
% of loans originated by BSP	56.1%	39.7%	
Debt	\$ 956,573	\$ 903,876	
De b t/Eq uity Ra tio	1.57x	1.50x	
Weighted Average Shares, for the quarter ended	31,772,231	31,743,322	
Shares Outstanding	31,834,053	31,641,275	

Source: SEC filings as of 03/16/2018.

### Executive Summary:

### Portfolio Activity - Floating Rate Portfolio



### \$271.4 million of total originations in the fourth quarter at 13.7% levered yield

#### FLOATING PORIFOLIO ACTIVITY

IBME TO THE MAIN					
	FY 2017	Q4 2017	Q3 2017	Q2 2017	Q1 2017
To tall originations $^{(1)}$	\$837.9	\$271.4	\$169.6	\$302.8	\$94.1
Maturities and dispositions	\$558.2	\$187.5	\$127.4	\$120.2	\$123.0
Net investment origination	\$279.6	\$83.8	\$42.1	\$182.6	(\$28.9)
New Originations detail					
Lo a ns/ Se c uritie s C o unt	35	9	9	12	5
Le ve re d Yie ld $^{(2)}$	15.0%	13.7%	16.0%	15.2%	16.5%
O rig in a tions spread (excludes fees)	L+517 bps	L+ 500 bps	L+ 531 bps	L+ 528 bps	L+ 512 bps
Maturities and dispositions detail					
Lo a ns/ Se c uritie s C o unt	43	13	7	10	13
Le ve re d Yie ld (3)	11.2%	11.2%	10.3%	11.9%	11.1%

Source: SEC filings as of 03/16/2018.

Levered Yield includes annualized interest income and accretion of discounts and fees net of interest expense and amortization of deferred financing costs; excludes impact from acquisition fees and expenses.



<sup>(1)</sup> Includes future funding on existing loans

<sup>(2)</sup> Le ve red yield calculated based on ware house line financing costs and expected le ve rage

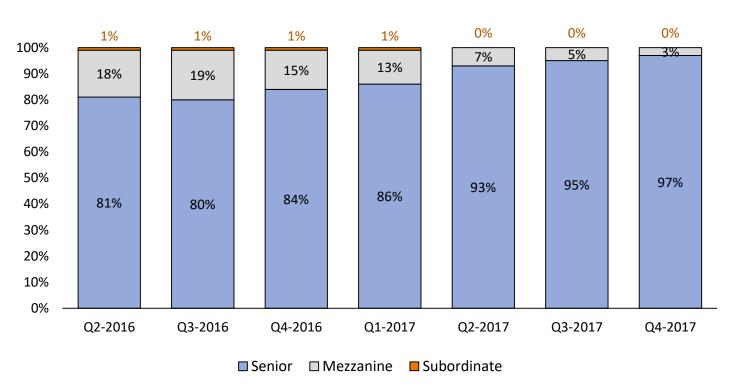
<sup>(3)</sup> Based on actual leverage and financing cost at exit. If loan pledged to a CIO, CIO leverage and financing cost at quarter end was used No to: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFIC ANTRISK, INCLIDING LOSS OF THE ENTIRE INVESTMENT.

# Portfolio Composition



The BSPRT portfolio has moved up the capital structure with 97% of the portfolio in senior secured loans

### Overview of BSPRT portfolio composition by loan type



Source: SEC filings as of 03/16/2018.



# Section I - Overview of Adviser—Benefit Street Partners LLC. ("BSP")

### Section I - Overview of Adviser:

### BSP Overview



BSP is a leading credit-focused alternative asset management firm with over \$24 billion in assets undermanagement<sup>1</sup>



Assets / Committed Capital Under Management	$24 \ \mathrm{billio} \ \mathrm{n^1}$		
Investment Record	$10~{ m years^2}$		
De dic a te d Investment Professionals	90+ investment professionals		
O ffic e s	Ne w York, Charlotte, Houston, Providence		
Investment Strategies	Private Debt/Opportunistic Credit  Long-Short Credit  Long-Only Credit  Commercial Real Estate Debt  Special Situations		
Partnership with Providence Equity Partners LLC.	Providence Equity Partners LLC. is a leading global private equity firm with a combined \$50+ billion in assets undermanagement <sup>3</sup>		

No te s

<sup>1</sup> AUM refers to the assets undermanagement for all credit funds and separately managed accounts managed by BSP and its affiliates. AUM amounts are as February 28, 2018 and are unaudited. Certain amounts are preliminary and remain subject to change.

<sup>2</sup> BSP's credit business began in 2008 with the launch of Providence Equity Capital Markets LLC., an affiliated adviser. BSP launched in 2011.

<sup>3</sup> Includes a ssets undermanagement "AUM" of affiliate businesses: Providence Equity Partners LLC., Merganser Capital Management, LLC, Providence Equity Capital Markets LLC., BDCA Adviser LLC and BSP. AUM amounts are as of March, 2018 and are unaudited.

#### Section I - Overview of Adviser:

### BSP Platform



# BSP senior management team has worked together for 30 years

#### BSP Re a lty Trust Officers:

**Ric hard Byme**, Chief Executive Officer and President

**Je ny Baglien**, Chief Financial Office rand Tre a sure r

Micah Goodman, Corporate Secretary

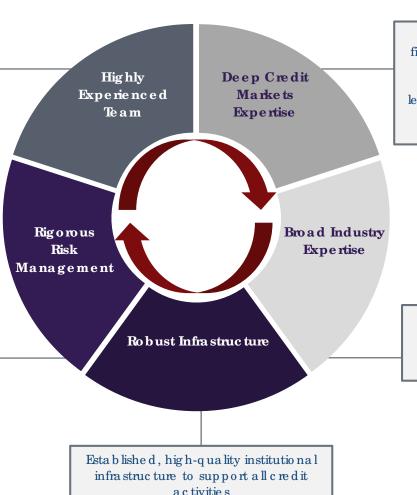
#### BSP Senior CRE Team:

Michael Comparato, Head of Commerial Real Estate

#### Investment Team:

 90+ investment professionals with extensive credit experience<sup>1</sup>

Seek to a chieve downside protection through lien protection, capital structure priority, covenants, default penalties, call protection and change of control rights



Signific ant experience in debt financing through multiple business cycles and across the capital structure including: high yield, leveraged loans, private debt, liquid credit, structured credit and real estate

Extensive networks and expertise a cross numerous sectors;

Directorigination and research capabilities

### BSP Commercial Real Estate Overview





Parallel to BSP's corporate middle market lending business



Focused on attractive middle market segment which we believe tends to be less competitive



43 person team<sup>1</sup> with a bility to originate multiple products.

Multiple borrowers have utilized BSP's platform due to the flexibility of capital available; viewing BSP as a strategic partner

Deep relationships with brokers and borrowers sourcing repeat business with "first" and "last look" advantage

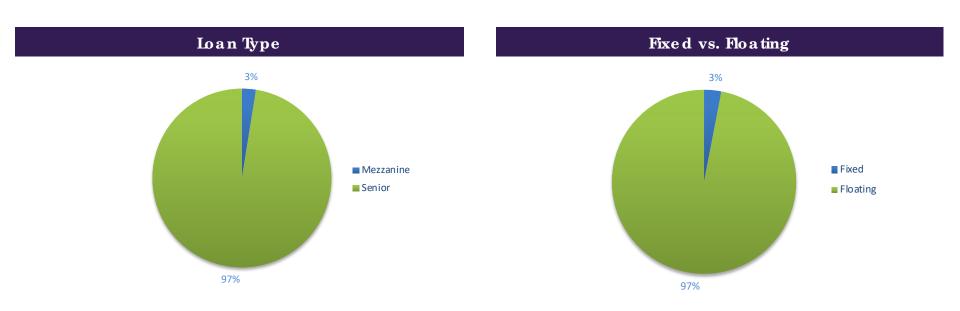


# Section II - Overview of BSP Realty Trust

### Floating Rate Loan Portfolio Snapshot



- 69 Portfolio Loans
- \$1.4 Billion in Outstanding Par Amount
- 97.5% Se nio r Lo a ns
- 97% Floating Rate



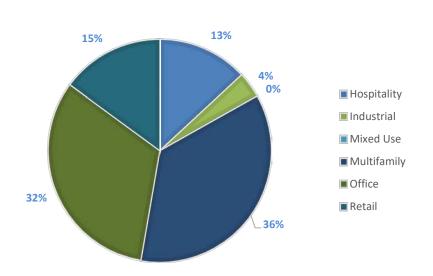
So ure e: SEC filings as of 03/16/2018.

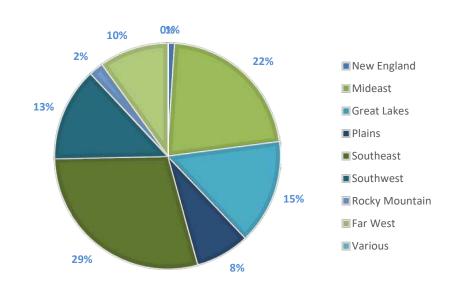
### Portfolio Diversific a tion



### Loan Portfolio by Collateral Type

### Loan Portfolio by Region





So urc e: SEC filing s a s o f 03/16/2018



# Section III – 4Q17 Financial Update

### Section III - 4Q17 Financial Update:

# Financial Highlights



(\$'s in thousands, except share and pershare amounts)

NAV has been estimated at \$19.02 at 9/30/2017, compared to \$20.05 at 9/30/2016

	Q uarte r			Q ua rte r	
	12/31/17		9/30/17		
Bo o k V a lue	\$	610,339	\$	603,462	
Book Value, pershare	\$	19.17	\$	19.07	
Net Income	\$	14,474	\$	6,975	
Net Income, pershare	\$	0.46	\$	0.22	
Distributio ns Paid	\$	11,378	\$	14,886	
Distributions, pershare	\$	0.36	\$	0.47	
Dividend Coverage - Surplus/ (Deficit) - \$'s	\$	3,096	\$	(7,911)	
Dividend Coverage - %		127.2%		46.9%	
To tal Assets	\$	1,583,661	\$	1,521,102	
% of loans originated by BSP		56.1%		39.7%	
Debt	\$	956,573	\$	903,876	
$De\ b\ t/Eq\ uity\ Ra\ tio^1$		1.57x		1.50x	
Weighted Average Shares, for the quarter ended		31,772,231		31,743,322	
Share's Outstanding		31,834,053		31,641,275	

Source: SEC filings as of 03/16/18.

#### Section III - 4Q17 Financial Update:

### Portfolio Activity - Floating Rate Portfolio



\$271.4 million of to taloriginations in the fourth quarter at 13.7% levered yield.

#### FLOATING PORTFOLIO ACTIVITY

	FY 2017 Ac tual	Q4 2017 Actual	Q3 2017 Actual	Q2 2017 Actual	Q1 2017 Actual
To talo $\dot{n}$ g in a tio $\dot{n}$ s $\dot{n}$	\$837.9	\$271.4	\$169.6	\$302.8	\$94.1
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Maturities and dispositions detail					
Lo a ns/ Se c uritie s C o unt	43	13	7	10	13
Levered Yield <sup>(3)</sup>	11.2%	11.2%	10.3%	11.9%	11.1%

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Levered Yield includes annualized interest income and accretion of discounts and fees net of interest expense and amortization of deferred financing costs; excludes impact from acquisition fees and expenses.



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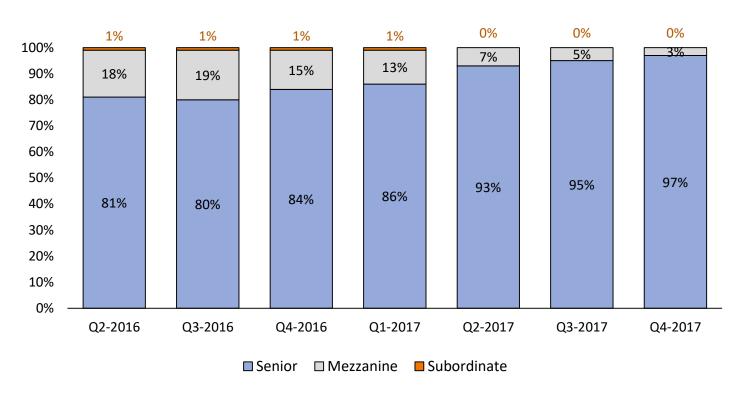
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## Floating Rate Portfolio Composition



The BSPRT portfolio has moved up the capital structure with 97% of the portfolio in senior secured loans

### Overview of BSPRT portfolio composition by loan type



Source: SEC filings as of 03/16/2018.

### Portfolio Activity - Taxable REIT Subsidiary ("TRS")



- BSPRTo riginated \$156MM of fixed rate loans during 2017 in the TRS segment
  - \$61MM during the third quarter and \$95MM during the fourth quarter
- BSPRT sold \$127MM of fixed rate loans in Q4 2017 generating a \$4.5MM gross profit in the quarter
- TRS segment net income was \$1.4M for FY 2017 (1)

\$ in millions	FY 2017
To ta l Re ve nue s $^{(2)}$	\$6.3
To ta l Exp e nse s $^{(3)}$	(\$4.9)
Net Income (1)	<b>\$1.4</b>

Source: SEC filings as of 03/16/2018.

Levered Yield includes annualized interest income and accretion of discounts and fees net of interest expense and amortization of deferred financing costs; excludes impact from acquisition fees and expenses.

<sup>(1)</sup> Net of by \$1.1MM intercompany debt

To tal revenues includes interest income, gain on loan sale and derivatives

To talexpenses include interest expense, operating expenses and taxes. To talexpense exclude intercompany debt of \$1.1MM No te: PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS. ANY INVESTMENT INVOLVES SIGNIFIC ANTRISK, INC LUDING LOSS OF THE ENTIRE INVESTMENT.

#### Section III - 4Q17 Financial Update:

### Net Asset Value Per Share



- As disclosed in the 10-Q filed on November 14, 2017, the board of directors unanimously approved an estimated net asset value ("NAV") per share of \$19.02.
- The estimated NAV pershare was determined as of September 30, 2017.
- The DRIP offer price for September 2017, October 2017 and November 2017 was \$19.29 per share, which was the GAAP book value per share as of June 30, 2017. Starting December 2017 the DRIP offer price was \$19.02 per share, which is the Company's estimated per share NAV as of September 30, 2017.

### Section III - 4Q17 Financial Update:

# Credit Quality



Investment Rating	Summary Description	Q4 2017	Q3 2017
1	Investment exceeding fundamental performance expectations and/or capital gain expected. Then ds and risk factors since time of investment are favorable.	2	4
2	Performing consistent with expectations and a full return of principal and interest expected. Thends and risk factors are neutral to favorable.	44	42
3	Performing investments requiring closer monitoring. Thends and risk factors show some deterioration.	13	13
4	Underperforming investment with the potential of some interest loss but still expecting a positive return on investment. Thends and risk factors are negative.	0	0
5	Underperforming investment with expected loss of interest and some principal.	0	0
	AVERAGE RISK RATING	2.2	2.2
	Lo ans in no n-ac c rual status	0	0
	Lo ans on watch list	0	0

### Financing Sources



### Debt-Financing as of December 31, 2017

### BSPRT Warehouse Lines – Quarter End

#### JP Morgan

- \$300mm Line
- Lib or +225 to 250
- June 2019 Maturity
  (one 1-yearextension
  option)

#### Goldman Sachs

- \$250mm Line
- Libor + 235 to 285
- December 2018
  Maturity (one 1-year extension option)

#### US Bank

- \$100mm Line
- Lib or + 225 to 300
- July 2020 Maturity (two 1-ye are xtension at BSP option)

#### Credit Suisse

- \$250mm Line
- Libor + 250
- August 2018 Maturity
  (one 1-yearextension
  at BSP option

### **BSPRT CLO**

### **BSPRT** Revolver line

#### RFT2015 - FL1

- \$428mm Line
- 69% Advance Rate
- Libor + 175 to 525
- Avg. Spread of 254
- 1st Lie n
- Called in Q1-2018

#### BSPRT2017 - FL1

- \$418mm Line
- 81% Advance Rate
- Libor + 135 to 425
- Avg. Spread of 208
- 1st Lie n
- Expected payoff 2019

#### BSPRT2017 - FL2

- \$440mm Line
- 82% Advance rate
- LIBOR+82 to 345
- Avg. spread of 124
- 1st lie n
  - Expected payoff 2020

#### Barc lays

- \$75mm Line
- Libor + 275
- June 2019 maturity (one 1yearextension at BSP option)

So urc e: SEC filings as of 03/16/18.



# Section IV - Strategic Initiatives

# BSP Re a lty Trust Achie ve ments



Fe e Struc ture	$\checkmark$	Fees realigned to best in class levels Management fee: 1.5% on equity
Te a m	<b>√</b>	Access to team of 40+ realestate professionals
Liq uid ity	$\checkmark$	Improved balance sheet, closing \$975 million of credit lines with JPM, GS, CS, Barclays and US Bank
Pip e line	$\checkmark$	Robust pipe line with over \$1 billion in applications
Institutio na l Infra struc ture	<b>√</b>	Managed by BSP with a \$24+ billion platform and a robust back/middle office
Po rtfo lio	$\checkmark$	Enhanced high quality portfolio. Sold ~\$170 million of mezzanine
Levered Asset Yield	$\checkmark$	~15.0% in 2017
Governance	<b>✓</b>	Added two additional independent directors

# Section IV - Strategic Initiatives:

## Strategic Initiatives



- 1 Establish BSP Realty Trust as a Best-In-Class mortgage REIT.
- 2 Position BSP Realty Trust for a liquidity event.

Leverage BSP origination platform	Optimize balance sheet
Prudently invest capital	Focuson gove mance
Growdividend	Conform with public company peers
Stabilize net asset value	Transparent investorrelations
Improve quality of earnings	Attention to regulatory compliance

### Subsequent Event:

## BSPRT Equity Raise



- On February 14, 2018 Bene fit Street Partners Realty Trust, Inc. announced that they raised \$97MM of equity from institutional and affiliated share holders
- Officers and employees of Bene fit Street Partners Realty Trust and Bene fit Street Partners

  LLC committed \$32MM of the \$97MM
- The equity raised will allow BSPRT to take advantage of the robust pipeline of new investments
- Capitalis expected to be drawn in Q2 2017

# **RISK FACTORS**



Our potential risks and uncertainties are presented in the section titled "Item 1A. Risk Factors" disclosed in our Annual Report on Form 10-K for the year ended December 31, 2017. The following are some of the risks and uncertainties, although not all risks and uncertainties, that could cause our actual results to differ materially from those presented in our forward-looking statements: ☐ We rely on short-term secured borrowings which creates refinancing risk and the risk that a lender may call for additional collateral, each of which could significantly impact our liquidity position. ☐ All of our executive officers are also officers or managers Benefit Street Partners L.L.C. (our "Adviser"). As a result, our executive officers, our Adviser and its affiliates face conflicts of interest, including significant conflicts created by our Adviser's compensation arrangements with us and conflicts in allocating time among these entities and us, which could negatively impact our operating results. ☐ We terminated our primary offering in January 2016 and therefore, absent raising capital from other sources, will have less cash from financing activities with which to make investments, repay indebtedness, fund our operations or pay distributions. □ No public trading market currently exists, or may ever exist, for shares of our common stock and our shares are, and may continue to be, illiquid. ☐ Increases in interest rates could increase the amount of our debt payments and limit our ability to pay distributions to our stockholders. ☐ If we and our Adviser are unable to find sufficient suitable investments, then we may not be able to achieve our investment objectives or pay distributions. ☐ We may be unable to pay or maintain cash distributions or increase distributions over time. Our board of directors may decide that maintaining cash distributions at current levels is not in our best interests given investment opportunities or for other reasons. ☐ We are obligated to pay substantial fees to our Adviser and its affiliates. ☐ We may fail to continue to qualify to be treated as a real estate investment trust ("REIT") for U.S. federal income tax purposes. ☐ We may be deemed to be an investment company under the Investment Company Act of 1940, as amended (the "Investment Company Act"), and thus subject to regulation under the Investment Company Act. ☐ We update our estimated net asset value per share annually and such estimate may change significantly between these annual calculations.

Source: SEC filings as of 03/16/18.

- Investor and Financial Advisors can call (844) 785-4393 for account information, balances and the status of submitted paperwork
- Financial Advisors may view client accounts, statements and tax forms at www.dstvision.com
- Shareholders may access their accounts at www.bsprealtytrust.com



www.bsprealtytrust.com