

# Second Quarter 2017 Investor Presentation

# IMPORTANT INFORMATION



#### Risk Factors

Investing in and owning our common stock involves a high degree of risk. See the section entitled "Risk Factors" in our Form 10-K filed March 29, 2017 for a discussion of the se risks.

#### Forward-Looking Statements

Certain statements included in this presentation are forward-looking statements. Those statements include statements regarding the intent, belief or current expectations of Benefit Street Partners Realty Thust, Inc. ("BSP Realty Thust", "we", "our" or the "Company") and members of our management team, as well as the assumptions on which such statements are based, and generally are identified by the use of words such as "may," "will," "seeks," "anticipates," "believes," "estimates," "expects," "plans," "intends," "should" or similar expressions. Actual results may differ materially from those contemplated by such forward-looking statements. Further, forward-looking statements speak only as of the date they are mad. The following slides contain summaries of certain financial information about BSP Realty Trust. The information contained in this presentation is summary information that is intended to be considered in the context of our filings with the Securities and Exchange Commission ("SEC") and other public announcement that we make, by press release or otherwise, from time to time, and we undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time, unless required by law.

#### Additional Important Information

The summary information provided in this presentation does not purport to be complete and no obligation to update or otherwise revise such information is being assumed. No thing shall be relied upon as a promise or representation as to the future performance of BSP Realty Thust. This summary is not an offer to sell securities and is not soliciting an offer to buy securities in any jurisdiction where the offer or sale is not permitted. This summary is not advice, a recommendation or an offer to enter into any transaction with BSP Realty Thust or any of their affiliated funds. There is no guarantee that any of the goals, targets or objectives described in this summary will be achieved.

The information contained here in is not intended to provide, and should not be relied upon for, accounting, legal, ERISA or tax advice or investment recommendations. Investors should also seek advice from their own independent tax, accounting, financial, ERISA, investment and legal advisors to properly assess the merits and risks associated with their investment in light of their own financial condition and other circumstances. The information contained here in will be superseded by, and is qualified in its entirety by reference to, BSP Realty Trust's Annual Report and Form 10-K, which will contain information about the investment objective, terms and conditions of an investment in BSP Realty Trust. Investors should consider the investment objectives, risks, and charges and expenses of BSP Realty Trust carefully be fore investing. BSP Realty Trust's Annual Report and Form 10-K contain this and other information about the company. You may obtain a copy of the most recent Annual or Se mi-Annual Report by calling (844) 785-4393 and/or visiting www.bsprealtytrust.com.

Past performance is not indicative of future results. There is no guarantee that any of the estimates, targets or projections illustrated in this summary will be achieved. Any references herein to any of BSP Realty Trust's past or present investments, portfolio characteristics, or performance, have been provided for illustrative purposes only. It should not be assumed that these investments were or will be profitable or that any future investments will be profitable or will equal the performance of these investments. There can be no guarantee that the investment objective of BSP Realty Trust will be achieved. Any investment entails a risk of loss. An investor could lose allor substantially all of his or her investment. Please refer to BSP Realty Trust's Annual Report on Form 10-K for a more complete list of risk factors.

AUM refers to the assets under management for funds and separately managed accounts managed by Providence Equity Partners LLC., Providence Equity Capital Markets LLC. ("PECM"), Benefit Street Partners LLC. ("Benefit Street") and Merganser Capital Management, ILC (collectively, "Providence". For private debt funds and other drawdown funds and separately managed accounts, AUM generally represents the sum of the total investments at fair value plus available capital (undrawn commitments plus distributions subject to recall). For hedge funds, non-drawdown funds and separately managed accounts, AUM represents the NAV (net asset value) of each fund or separately managed account. For CIOs, AUM represents the total amount of the debt tranches and subordinated notes (equity) at closing. For long-only liquid accounts, AUM represents the gross asset value of the investments managed by Providence. AUM amounts are as of 6/30/2017. Certain amounts are preliminary and remain subject to change.

# TO DAY'S SPEAKERS





Ric hard J. Byme

Chairman and Chief Executive Officer of BSP Realty Trust

Richard Byme is president of Benefit Street Partners and is based in BSP's New York office. Mr. Byme is also Chairman and Chief Executive Officer of Business Development Corporation of America. Prior to joining BSP in 2013, Mr. Byme was Chief Executive Officer of Deutsche Bank Securities Inc. He was also the Global Head of Capital Markets at Deutsche Bank as well as a member of the Global Banking Executive Committee and the Global Markets Executive Committee. Before joining Deutsche Bank, Mr. Byme was Global Co-head of the leveraged finance group and Global Head of credit research at Memil Lynch. He was also a perennially top-ranked credit analyst. Mr. Byme eamed a Masters of Business Administration from the Kellogg School of Management at Northwestem University and a Bachelor of Arts from Binghamton University.



Jerome S. Baglien Chief Financial Officer of BSP Realty Trust

Je my Baglien is Chief Financial Officer of Commercial Real Estate with Benefit Street Partners in BSP's New York office. Prior to joining BSP in 2016, Mr. Baglien was Director of Fund Finance for GTIS Partners IP, where he oversaw all finance and operations for GTIS funds. Previously, he was an accounting manager at iStar Inc. with oversight of loans and special investments. Mr. Baglien received a Master of Business Administration from Kellstadt Graduate School of Business at De Paul University and a Bachelor of Science in Accounting from the University of Oregon.

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### EXEC UTIVE SUMMARY



- BSPRTmade \$303mm in new investments in Q2 2017.
- For the quarter ending 6/30/2017, Net Income was \$0.20 pershare or \$6.28 million vs. \$0.19 pershare or \$6.05 million for the quarter ending 3/31/2017.
- Book Value was \$19.29 per share at 6/30/2017 vs. \$19.62 per share at 3/31/2017.
- The portfolio consisted of 70 loans and 1 CMBS investment as of 6/30/2017, as compared to 67 loans and 2 CMBS investments as of 3/31/2017.
- The re we re no investments on non-acc rual as of 6/30/2017 and as of 3/31/2017.
- Leverage (debt/equity) was 1.29x at 6/30/2017 vs. 1.00x at 3/31/2017.
- In August 2017, the board of directors amended the annual distribution to \$1.44 per share commencing with the September 1st payment. The previous annual distribution was \$2.06.

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# Section I - Overview of Adviser—Benefit Street Partners LLC. ("BSP")

#### Section I - Overview of Adviser:

#### BSP Overview



BSP is a leading credit-focused alternative asset management firm with over \$22 billion in assets undermanagement<sup>1</sup>



Assets / Committed Capital Under Management	$\$22\;\mathrm{b}\;\mathrm{illio}\mathrm{n}^1$		
Investment Record	$8~{ m years^2}$		
De dic a te d Investment Professionals	90+ investment professionals		
Offic es	Ne w York, Charlotte, Houston, Providence		
	Private Debt/Opportunistic Credit		
	Long-Short Credit		
Investment Strategies	Long-Only Credit		
	Commercial Real Estate Debt		
	Special Situations		
Partnership with Providence Equity Partners LLC.	Providence Equity Partners LLC. is a leading global private equity firm with a combined \$50+ billion in assets undermanagement <sup>3</sup>		

30, 2017 and are unaudited.

<sup>1</sup> AUM refers to the assets undermanagement for all credit funds and separately managed accounts managed by BSP and its affiliates. AUM amounts are as July 31, 2017 and are unaudited. Certain amounts are preliminary and remain subject to change.

<sup>2</sup> BSP's credit business began in 2008 with the launch of Providence Equity Capital Markets LLC., an affiliated adviser. BSP launched in 2011.

<sup>3</sup> Includes assets undermanagement (AUM) of a ffiliate businesses: Providence Equity Partners LLC., Merganser Capital Management, LLC, Providence Equity Capital Markets LLC., and BSP. AUM amounts are as of June

#### Section I- Overview of Adviser:

#### BSP Platform



### BSP senior management team has worked together for 30 years

#### BSP Re a lty Trust Officers:

Ric hard Byrne, Chief Executive Officerand President

**Je ny Baglie n**, Chief Financial Officer and The a sure r

Micah Goodman, Corporate Secretary

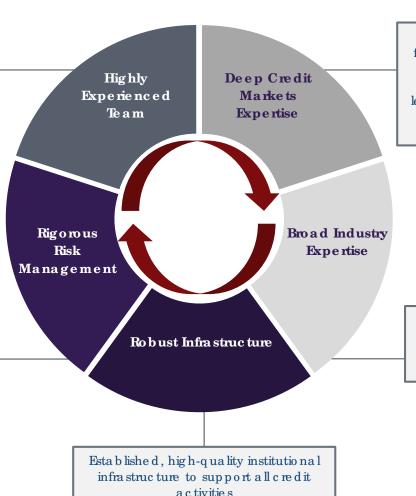
#### BSP Senior CRE Team:

Michael Comparato, Head of Commerial Real Estate

#### Investment Team:

 90+ investment professionals with extensive credit experience<sup>1</sup>

Seek to a chieve downside protection through lien protection, capital structure priority, covenants, default penalties, call protection and change of control rights



Signific ant experience in debt financing through multiple business cycles and across the capital structure including: high yield, leveraged loans, private debt, liquid credit, structured credit and real estate

Extensive networks and expertise a cross numerous sectors;

Directorigination and research capabilities

### BSP Commercial Real Estate Overview



# Experienced Real Estate Team

- Market leading CRE business led by multi-cycle veterans in origination, credit, capital markets and legal.
- 43-person team including dedicated asset management team.1
- The senior BSP Commercial Real Estate team has significant asset management experience, overseeing loans, equity and restructurings throughout their careers.

# Proprietary Middle Market Sourcing

- BSP's extensive network of brokers and borrowers helps drive proprietary deal flow and can generate numerous high return opportunities.
- BSP team has originated \$3.0+ billion of commercial mortgages since inception in 2014.
- Leverage relationships and experience to structure "one stop shop" solutions for borrowers.

#### Attractive Industry Dynamics

- Supply: \$1.4 trillion maturity wall<sup>2</sup> driven by 2006/2007 prior peakoriginations.
- Demand: Destruction of existing lending capacity at banks (increasing impact of regulations).

Note: Views expressed are those of BSP.



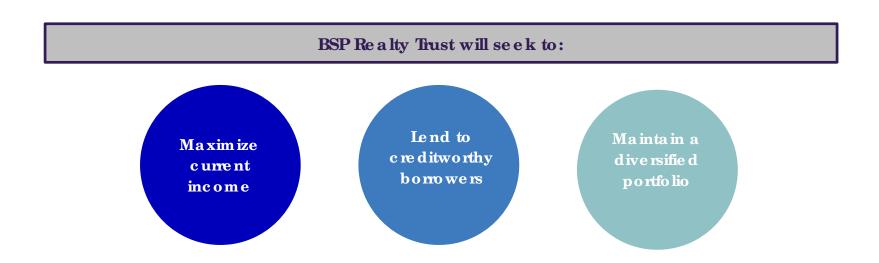
Section II - Overview of BSP Realty Trust



We are focused on originating commercial real estate debt investments with a ttractive risk adjusted returns

#### Primary investment objectives:

- To pay attractive and stable cash distributions to stockholders; and
- To preserve and return stockholders' invested capital.

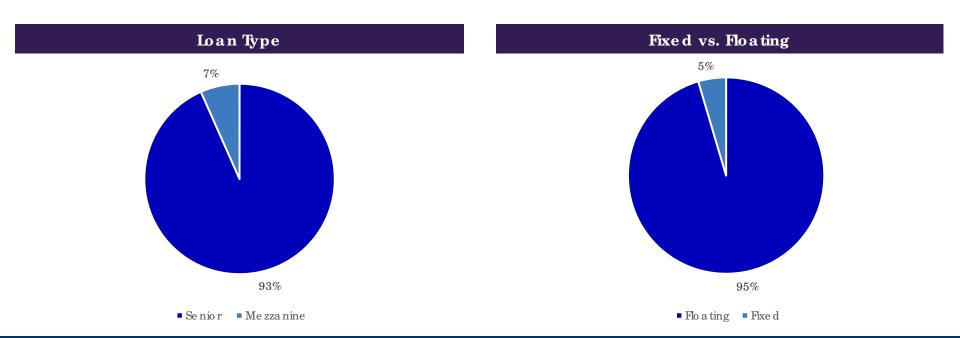


#### Section II - Overview of BSP Realty Trust:

### Loan Portfolio Snapshot



- 70 Portfolio Loans
- \$1.3 Billion in Outstanding ParAmount
- 13.0% Weighted Average Levered Yield<sup>1</sup>
- 93.4% Senior Loans
- 95.5% Flo a ting Rate
- 72.8% Loan to Value<sup>2</sup>



Source: SEC filings as of 8/11/17.

No te: PAST PERFORMANCE IS NO TNEC ESSARILY INDICATIVE OF FUTURE RESULIS. ANY INVESIMENT INVO LVES SIGNIFICANT RISK, INC LUDING LOSS OF THE ENTIRE INVESTMENT.

<sup>1</sup> Levered Yield includes annualized interest income and accretion of discounts and fees net of interest expense and amortization of deferred financing costs; Excludes impact from acquisition fees and expenses.

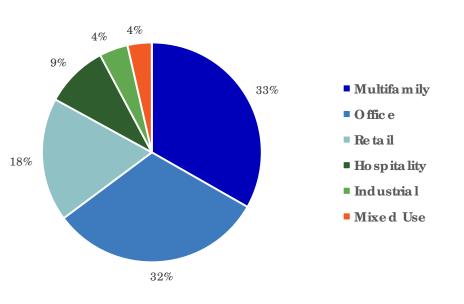
<sup>2</sup> Weighted average Loan to Value as of the date of origination

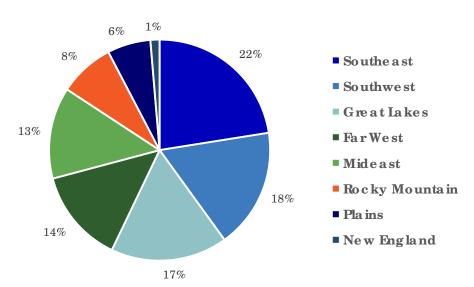
### Portfolio Diversific ation



#### Loan Portfolio by Collateral Type

#### Loan Portfolio by Region





### Section III - 2Q17 Financial Update:

# Credit Quality



Investment Rating	Summary Description
1	Investment exceeding fundamental performance expectations and/orcapital gain expected. Trends and risk factors since time of investment are favorable.
2	Performing consistent with expectations and a full return of principal and interest expected. Thends and risk factors are neutral to favorable.
3	Performing investments requiring closer monitoring. Thends and risk factors show some deterioration.
4	Underperforming investment with the potential of some interest loss but still expecting a positive return on investment. Thends and risk factors are negative.
5	Underperforming investment with expected loss of interest and some principal.

Average Risk Rating

2.2

Lo ans in non-accrual status

None

Loans on watchlist

None

### Portfolio Composition



The BSPRT portfolio concentration in Senior Loans has increased, while Mezzanine Loans portfolio has declined.

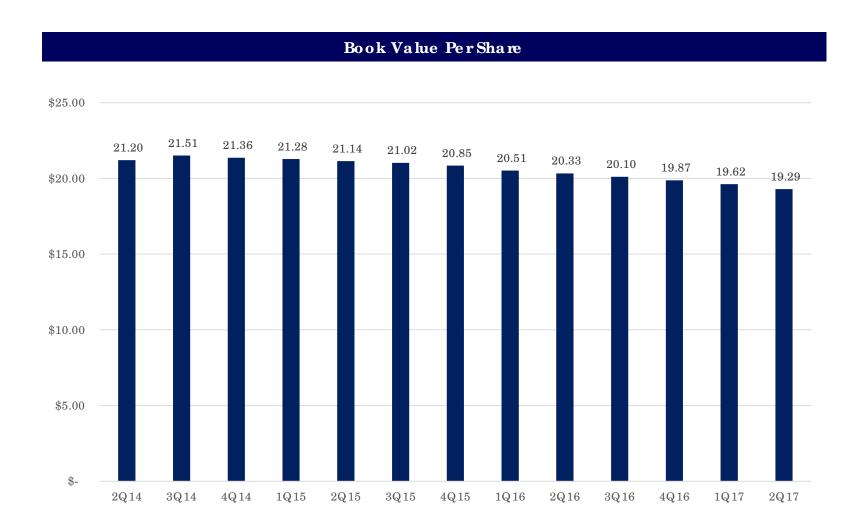
#### Portfolio Composition by Loan Type

Loan	Q2 2016	Q3 2016	Q4 2016	Q1 2017	Q2 2017
Se nio r	81%	80%	84%	86%	93%
Me zza nine	18%	19%	15%	13%	7%
Sub ord in a te	1%	1%	1%	1%	0%

# Section II - Overview of BSP Realty Trust:

# Book Value Per Share History







#### Debt-Financing as of June 30, 2017

# BSPRTWarehouse Lines – Quarter End

#### **JPM**

- \$300mm Line
- Lib or + 225 to 250
- June 2019 Maturity (+1 ye arextension option)
- \$116mm drawn

#### Goldman Sachs

- \$250mm Line
- Lib or + 235 to 285
- December 2018

  Maturity (+1 year extension option)
- \$62mm drawn

#### US Bank

- \$100mm Line
- Libor + 225 to 300
- July 2020 Maturity
- no draw

### BSPRTC LOs

#### RFT2015 - FL1

- \$428mm Line
- Libor + 175 to 525
- Avg. Spread of 254
- 1st Lie n
- \$370mm drawn

#### BSPRT2017 - FL1

- \$418mm Line
- Libor + 135 to 425
- Avg. Spread of 208
- 1<sup>st</sup> Lie n
- s \$339mm drawn

### Se c tion II - O vervie w of BSP Realty Trust:

### BSPRTCLO Issuance



First BSPRTCLO closed June 2017 - total size of \$418mm with an effective 81% advance rate

#### BSPRT 2017-FL1 Capital Structure

Class of Securities	MDYS/ KBRA/ DBRS	SPREAD	SIZE
Tranche A	Aaa/AAA/AAA	L+ 135	\$223.6mm
Tranche B	Ba a 2/AA(hig h)/AA +	L+ 240	\$48.0mm
Tranche C	NR/BBB(low)/BBB-	L+ 425	\$67.9mm
Sub to ta l		L+ 208	\$339.5mm
Pre fe rre d Shares	NR/ NR/ NR	n/a	\$78.6mm
To ta l			\$418.1mm

### Experienced Board and Management Team



### Board of directors consist of four independent directors

#### BSP Realty Trust Board of Directors

Ric hard J. Byme
Chairman

Jamie Handwerker Independent Director Elizabeth K.
Tuppeny
Independent
Director

Peter J.
Mc Donough
Independent
Director

Buford H. Ortale
Independent
Director

### BSP Re a lty Trust Officers

Ric hard J. Byme
Chief Executive Officer
and President

Jerome S. Baglien
Chief Financial Officer
and The asure r

Micah Goodman Corporate Secretary

New Independent Directors



Section III - 2Q17 Financial Update

#### Section III - 2Q17 Financial Update:

# Financial Highlights



(\$'s in tho usands, where applicable)

	Quarter 6/30/17		Quarter 3/31/17	
Bo o k Va lue	\$	616,439	\$	621,307
Book Value, pershare	\$	19.29	\$	19.62
Ne t Inc o me	\$	6,281	\$	6,049
Net Income, pershare	\$	0.20	\$	0.19
Distributio ns Paid	\$	16,511	\$	16,100
Distributions, pershare	\$	0.52	\$	0.51
Dividend Coverage - Surplus/ (Deficit) - \$'s	\$	(10,230)	\$	(10,051)
Dividend Coverage - %		38.0%		37.6%
To tal Asse ts	\$	1,421,831	\$	1,255,278
% of loans originated by BSP		30.0%		8.0%
Debt	\$	792,965	\$	622,210
De bt/ Equity Ratio (1)		1.29x		1.00x

### Se c tion III - 2Q17 Financial Update:

## Portfolio Activity



	Q2 2017	1H 2017	Q3 2017 Pipeline <sup>(1)</sup>
Originations and funding on existing loans  Maturities and dispositions	\$302.8 \$120.2	\$396.9 \$243.3	\$200.2 \$22.0
Net investment origination	\$182.6	\$153.6	\$178.2
Originations spread (excludes fees)	L+ 528 bps	L+ 524 bps	L+ 506 bps
New Originations detail			
Loan/Security Count	12	17	12
Levered Yield	16.06%	16.14%	15.22%
Geographies	FL, HI, MN, NV, OH, OR, PA, TN, TX, UT	FL, HI, MN, NV, LA, OH, OR, PA, TN, TX, UT	FL, GA, LA, MO, NC, NY, OK, SC, TX, UT
Property Types	Multifamily, Retail, Office, Hospitality, Mixed Use	Multifamily, Retail, Office, Hospitality, Mixed Use	Multifamily, Office, Hospitality, Mixed Use
Maturities and dispositions detail			
Loan/Security Count	10	23	2
Levered Yield	11.94%	11.56%	13.05%



Section IV - Strategic Initiatives

#### Section IV - Strategic Initiatives:

### Strategic Initiatives



- 1) Seek to narrow the gap between net income and distributions.
- 2 Position BSP Realty Trust for a liquidity event.



Deploy Capital	<ul> <li>Leverage breadth of BSP's commercial realestate platform to originate new loans with attractive risk-adjusted returns</li> <li>\$397MM of new investments in 1H 2017</li> </ul>
Enhance Balance Sheet	<ul> <li>Entered into new debt facility with US Bank</li> <li>Executed \$418MM CLO at weighted average cost of L+2.08%</li> <li>Active discussions with existing and new debt financing counterparties</li> </ul>
Dividend Re-Alignment	• Amended dividend to be in line with earningspower

# **RISK FACTORS**

c a lc u la tions.



Our potential risks and uncertainties are presented in the section titled "Item 1A. Risk Factors" disclosed in our Annual Report on Form 10-K for the year ended December 31, 2016. The following are some of the risks and uncertainties, although not all risks and uncertainties, that could cause our actual results to differ materially from those presented in our forward-looking statements: We rely on short-term secured borrowings which creates refinancing risk and the risk that a lender may call for additional collateral, each of which could signific antly impact our liquidity position. All of our executive officers are also officers or managers Benefit Street Partners LLC. (our "Adviser"). As a result, our executive officers, our Adviser and its affiliates face conflicts of interest, including significant conflicts created by our Adviser's compensation arrangements with us and conflicts in allocating time among these entities and us, which could negatively impact our operating results. ☐ We term in a ted our primary offering in January 2016 and therefore, absent raising capital from other sources, will have less cash from financing activities with which to make investments, repay indebtedness, fund our operations or pay distributions. □ No public trading market currently exists, or may ever exist, for shares of our common stock and our shares are, and may continue to be, illiq uid. ☐ Increases in interest rates could increase the amount of our debt payments and limit our ability to pay distributions to our stockholders. ☐ If we and our Adviser are unable to find sufficient suitable investments, then we may not be able to achieve our investment objectives or pay d istrib utio ns. We may be unable to pay or maintain cash distributions or increase distributions over time. Our board of directors may decide that mainta ining cash distributions at current levels is not in our best interests given investment opportunities or for other reasons. ☐ We are obligated to pay substantial fees to our Adviser and its affiliates. We may fail to continue to qualify to be treated as a real estate investment trust ('REIT') for U.S. federal income tax purposes. We may be deemed to be an investment company under the Investment Company Act of 1940, as amended (the "Investment Company Act"), and thus subject to regulation under the Investment Company Act.

☐ We update our estimated net asset value pershare annually and such estimate may change signific antly between these annual

- Investor and Financial Advisors can call (844) 785-4393 for account information, balances and the status of submitted paperwork
- Financial Advisors may view client accounts, statements and tax forms at www.dstvision.com
- Shareholders may access their accounts at www.bsprealtytrust.com



www.bsprealtytrust.com